

Matt has an immediate and positive impact on the companies that engage him and the individuals who meet him – on professional and personal levels. Matt's background in new business sales, sales leadership, executive leadership, go-to-market strategy, coupled with his ability to 'lead from the front'—driving dramatic tactical results—makes him both a valued advisor to executives and a respected coach and mentor to sales people. Clients who work with Matt say they dramatically accelerate their time-to-market, revenue and sales cycle and improve their win rates.

Prior to founding his go-to-market strategy, C level prospecting & sales acceleration advisory, consulting, executive coaching, speaking, copywriting, coaching and mentoring business, Matt spearheaded the growth of tech start-ups, professional services, consulting and multinational firms including Franklin Covey Sales Performance Practice, a Microsoft participated company, Nokia, a Chasm Group affiliate and Michael Page amongst others. Executive responsibilities included launching new concepts, sales and marketing, alliances, industry initiatives, regional rollouts, business planning and restructuring.

Matt has had a wealth of international experience having lived and worked in the Gambia, Nepal, Bangladesh, Indonesia, Sweden, UK , Canada and the USA. Matt lives in Newmarket, Ontario, Canada with his young family. Matthew has a B.A. Hons in International Development Studies from the University of Kent, Canterbury, United Kingdom.

Currently Aly is the Principal of a Toronto-based consultancy providing advisory and research services in areas which touch on the intersection of law and public policy, social innovation, governance and the not-for-profit sector. In 1992, he was admitted to the Law Society of Upper Canada as a Barrister & Solicitor. He began his professional career as an Associate Lawyer in the Litigation Department of the Toronto office of a large international law firm, and subsequently commenced a public service career in Ottawa as a Senior Policy Advisor to the then Leader of the Government in the House of Commons and Solicitor General of Canada. He then joined the Department of Justice, Canada where he worked in different capacities as both Legal Counsel and Senior Legal Counsel in areas including aboriginal law and litigation, alternative dispute resolution, public and administrative law, legal policy development and international justice sector technical assistance. He has been very actively involved in the community and has served over the years as a member of the Board of Directors of various organisations. In recognition of his voluntary and community service, he has received several awards and distinctions including the Deputy Minister of Justice Humanitarian Excellence Award and the Queen Elizabeth II Golden Jubilee Medal. He was also the recipient of the Lincoln Alexander Award from the Law Society of Upper Canada which annually recognizes an Ontario lawyer who has demonstrated a commitment to the public and the legal profession through community service.

Beverly is a communications expert and an economist who has advised federal government Ministers and senior Executives of major private sector companies in various sectors including energy, manufacturing, mining, health care, biotechnology, telecommunications and financial services. As President of a communications firm, Beverly currently develops and implements investor and media relations strategies for companies in the financial services, mining, information technology, biotechnology and health care sectors. She has developed an extensive network of contacts with investment banks and advisers in North America. Beverly has held senior Executive positions with two international communications agencies, the largest Association of financial advisors in Canada, a proxy solicitation firm and a major telecommunications company. She has also chaired a national conference on investor relations for Federated Press.

Bill has over 20 years' experience defining, building and running companies in the marketing, technology and business services sectors.

With skills anchored in marketing, sales and operations, Bill works with clients to develop and execute customer centric strategies that create high growth companies. Business to Business (B2B) and Business to Business to Consumer (B2B2C) organizations capitalizing on or responding to technology driven market changes are a specialty.

Bill's success is punctuated by a unique general management style that blends the focus and discipline of the corporate world with the agility and opportunism of an agency. His diverse experience allows him to effectively work with start-ups, small/medium enterprise and corporate clients to identify, prepare for and realize their next stage of profitable revenue growth.

Chris is an innovative leader with experience steering both public and private technology and service ventures in Canada and the USA focusing on growth, investor return, capital market relations including considerable turnaround and restructuring success. He has a winning record of delivering on objectives through groundbreaking innovation, technology and a broad industry network. Acknowledged as a creative mentor to organizational teams and other stakeholders. Chris founded and is currently president of a company providing advisory services and interim "C" level Executive services to Boards and CEOs of companies in Canada, USA and Europe.

Gary is a proven 'change agent' with extensive leadership experience in business transformation. He achieves sustainable value and results by creating clarity around a

differentiated customer value proposition, by focusing and aligning great people and teams, and through simplified tactical execution. He leads strategic & business planning processes, change management, and business/process re-engineering to achieve execution of strategic plans. Gary leads essential cross functional alignment across all teams (sales, marketing, merchandising, supply chain, IT, HR, and finance) through planning, effective goal setting and clarity of ownership and accountability. Gary combines passion, leadership, and a high sense of urgency, effectively balancing a 'big picture' perspective with a 'hands-on', results oriented approach, keenly focused on achieving transformational outcomes through strong teams and great people.

Lisa is a versatile business lawyer who is a former partner of one of the leading law firms in Canada. She was also the first General Counsel for a specialized investment fund business where she designed the internal legal function for the organization and was instrumental in developing business strategy with the other members of the Executive team. In private practice, she had close to two decades of experience structuring, negotiating and completing complex corporate transactions with an emphasis on corporate finance and securities regulatory matters in a variety of industries ranging from consumer products to new media and biotechnology. Her time spent on secondment to the Ontario Securities Commission as well as her role as Chief Privacy Officer while in a General Counsel position have given her an excellent understanding of business operations in a regulated environment. She also has extensive knowledge in the area of corporate governance for public and private companies as well as for investment funds. In addition to providing general advice on governance structures and processes, she has advised boards of directors and special committees in complex transactions such as going private transactions and proxy battles.

Michael's expertise lies in the areas of risk and insurance for manufacturing, construction and real estate companies. Many of his clients have international exposures. Michael has been partner at a large insurance company since 2007 and has over 20 years of insurance experience. Earlier in his career, Michael was an underwriter with an international insurance company before joining a large global insurance broker in which he held various positions including sales, client management and risk placement. As former Director of the Toronto Insurance Council and member of the Affiliated FM Canadian Broker Advisory Council, Michael is active in discussing the common issues of commercial brokers and finding solutions.

Ian builds and manages high performing teams that drive business transformation to deliver outstanding results. He thrives on evolutionary change and is at his best when creating a vision for success, aligning his team, and driving forward momentum. His inspiring and influential

leadership fosters an environment where team members achieve the impossible. Ian began his career at an Australian subsidiary of a large global technology corporation in Sales in 1984. After marrying and relocating to Canada, Ian moved into software and professional services and quickly progressed from SVP Business Development to President and CEO. In this capacity Ian led the organization to unprecedented growth, fueled by sales acumen, successful merger and acquisition activity, and ultimately a listing on the TSX. While building a talented Executive team he created a winning workplace culture that promoted results, fun and growth. Following the sale of this company, Ian joined a UK software organization and headed up the team that successfully sold and delivered a \$20M software and services contract. In 2004, as EVP & COO for a digital media company, Ian drove several rounds of private financing, and ultimately a TSXV listing for the company. Additionally, Ian was responsible for selling and implementing three major branded distribution contracts. In 2012, as VP Document Process Management, Ian transformed the company from a legacy print provider to a strategic outsourcing solution provider. His efforts gave rise to new product development and vertical market opportunities. His foresight and development of long-term marketing strategies helped set the direction of the company for long-term sustainable growth. A visionary leader, with superior EQ, Ian embraces the challenge of transforming organizations and leading new, innovative products and services to gain competitive advantage.

Dwight is a former Chief Executive Officer with a very successful track record. He has built insurance companies, seeing them from concept to reality, for a major Canadian bank, and for a major U.S. automotive company. Dwight has been recognized for his intellect and business acumen. He is a leader who gets outstanding results from the Executive teams through focus, integrity, dependability and loyalty. A creative leader, with excellent diplomatic and persuasive skills, Dwight has learned what it takes to sell new ideas to all stakeholders. Dwight is currently allocating his time to consulting with organizations on business strategy, valuations, acquisitions and divestitures. When not consulting with businesses, Dwight spends his time on not for profit boards in the GTAA.

Prior to this, Dwight was the Global Vice President of Insurance for the subsidiary of one of the leading automakers where his accomplishments include increasing global profits from \$102M to \$132M in just over 18 months and implementation of a new auto insurance strategy.

Dwight was a visionary leader for the insurance arm of one of the big 5 Canadian banks where he developed an insurance strategy; turned around a losing portfolio of disability business from \$12M losses per year to \$19M profit per year and grew the group business from \$70M to \$160M.

Tim has consulted in strategy development, marketing, business planning, project management, and communications program development and implementation in most business categories. Prior, he was Partner & Practice Leader at a multi-disciplined consulting practice. He has reorganized both operations and specific departments of companies. In some cases he has taken on operational roles to effect the plan's implementation particularly when the deliverable was a road-map and management was being reorganized. He has coached, developed and created strategic marketing plans, integrated communications programs, and managed business reorganization in Canada, U.S. and England. Many of his engagements involve him becoming a "second set of eyes" for the beneficial owners or senior management. He has authored feasibility studies, new products and marketing programs, due diligence audits, and implemented business development plans. Tim has served as a Dispute Resolution Officer with Ontario Court (General Division), and facilitator for Human Resources Canada's small business reorganization programs. He is a Certified Management Consultant and has a designation in Corporate Governance. He serves on public, private, and not-for-profit Boards. Governance experiences includes: gold exploration, technology distribution, hospital, and various arts.

Larry founded a search practice company in 2004. Prior to his recruiting career, Larry spent a six year period as Managing Partner of a Toronto-based investment banking boutique which works with owners of companies to assist them with financings and ownership issues such as facilitating mergers or the sale of their business.

Larry's practical management experience includes a ten-year span with the Canadian subsidiary of an American multinational document management corporation, and senior Executive positions with several cable television companies including acting as President of a publicly traded company which operated over 900 cable television systems across Canada and in 17 states. In addition, Larry was President of the company which first launched the toll system for Toronto's highway 407 ETR.

While operating his own consulting practice, Larry managed a series of technologically oriented assignments relating to wireless and satellite communications. His consulting assignments have included laying the initial groundwork for a telecommunications corporation which operated one of the large cellular telephone service provider's cellular service and was sold in late 2004 for \$1.4B.

Most recently president of a global supplier of highly-engineered automatic packaging machinery systems for multinational corporations in the FMCG & health care sectors, Paul has held senior Executive positions in Canada, USA and Europe with large public corporations, high growth technology companies and also with smaller, public and privately-owned entrepreneurial

firms. An experienced board member for a number of Canadian companies (both public and private) he has also served as a director of two private equity investment funds.

A veteran of more than 25 years in the telecommunications and software industries, Stan has successfully grown companies from start-up to industry dominant players. Stan is currently the CEO & Chairman of a professional services firm specializing in training and support of telecommunications applications. He is also a contributing partner with a management consulting firm specializing in sales and leadership development and he is also an Executive Coach.

Previously, Stan was the Vice President, Contact Centre solutions for a Canadian national telecommunications company and was responsible for developing, marketing and selling solutions to national customers. His experience also includes the launch of an automated teleconferencing company in Mexico. Stan was also President & CEO of a technology company during which he led several acquisitions to expand technology and market share and coached the leaders and account managers in promoting solutions to corporations. He has international experience opening, operating and leading sales organizations in Australia, Caribbean, Europe, New Zealand and the USA. Stan is a frequent speaker at conferences and corporate functions.

Aker graduating Wharton School of Economics, Robert ran his own manufacturing and importing business. Selling to a large corporation he continued to run this operation as a separate division. He managed the purchase and merger of their largest competitor. Sales and profits increased yearly. Robert has been COO of a large manufacturing/importing firm in the US and oversaw their transition into a more streamlined operation while reducing overheads. Changing directions he re-organized a manufacturing facility in China for a US company. Thus, creating an atmosphere where the company achieved on time deliveries and quality controls that were required by customers. In all cases, Robert has achieved transition with minimal disruption while streamlining overheads.

Donald is co-leader of the Technology Industry Group at a Toronto business law firm. He is also chairman of the board of directors of a technology company, which provides location-based services in relation to motor vehicles. He has been a lawyer since 1978. Donald has demonstrated over a decade of expertise in information technology, telecommunications, biotechnology, procurement and outsourcing law, having been counsel on numerous very large transactions. He is former technology law counsel to Canadian Standards Association. Donald has taken numerous lead technology law roles in transactions. He was also counsel in a large data centre contract for Smart Systems for a technology provider to Ontario hospitals, clinics

and physicians and advised the Ontario government on the setting up, organization and governance of Smart Systems for the technology provider. He acted as advisor to the Ontario government on two P3 (public-private partnership) initiatives that were a blend of outsourcing and procurement and again to Smart Systems for the technology provider respecting setting up outsourced information technology infrastructure and services. He advised an Ontario government development corporation, on information technology and procurement matters until its winding up in 2004. More recently he advised on the setting up of an ethanol plant and negotiated all technology licensing in connection with it. He is currently advisor to the Ontario Medical Association for outsourced solutions for the provision of IT-based clinical management systems and services and is involved as advisor in a variety of other procurements for the OMA. He is familiar with all aspects of technology law transactions, including those involving telecommunications.

At a glance, Mark has 25 years of corporate management experience with approximately 8 years of that business experience working with client companies as the managing partner of an advertising agency's operational consulting practice. Mark has had an excellent track record for achieving high growth with over 6 different companies in multiple industries at the Director, VP, EVP and at the President's level. In the vast majority of his roles with various companies he has been responsible for the business development, client development, sales, marketing and operational aspects of the business and has developed a multi-faceted skill set which has allowed him to effectively manage multiple roles for companies as an employee, partner and or consultant – including managing both sales and marketing operations at the VP level very effectively. Mark particularly enjoys conceiving, leading and implementing plans to launch new businesses (or new businesses within an existing business). Twice in his career he has successfully conceived and launched multi-million dollar new businesses for major corporations. Mark has developed a successful track record with impressive growth/profit results in Executive management positions as an interim manager, contract consultant and/or employee. The companies he has worked for or with have spanned a number of industries including hardware, software, telecom, distribution, retail, call centre, manufacturing, catalog, telemarketing, service/repair, IT recruiting, advertising, training, publishing and ranged in size from multinationals to mid-sized companies and smaller owner operated businesses. This multi-industry, multi-company business experience gives him the vision and experience to add value on an operational basis and successfully lead the business development function by example in a number of working environments, company types and industry sectors.

Paul has more than 25 years as a senior finance professional specializing in ERP and Accounting systems implementations/re-engineering having worked for several of Canada's premier companies. At present, Paul is a partner in a business advisory firm. His specialty is in analyzing and evaluating companies that need help to build/enhance their business processes

and analytical systems to support appropriate and timely management decisions. This includes problem solving, systems implementations, financial statement preparation, tax return preparation, and finding the right people, technology, and financing to improve the bottom-line.

Earlier in his career, Paul held positions of Vice President Finance, and Director of Finance in which the emphasis was on cash flow management, product cost determination leading to more profit driven price setting, improving the accuracy and timeliness of financial statement preparation and inventory optimization and control.

In the automotive parts manufacturing industry, Paul worked for almost a decade at a global automotive supplier. He held various positions from Plant Controller, Group Controller, and Director of Business Process Development, multi-plant Controller. Paul has gained significant experience in developing systems solutions that enhanced productivity utilizing Lean manufacturing techniques. Before entering the automotive parts manufacturing industry, Paul worked for one of Canada's largest retailers for eight years. Starting off as an internal auditor, he quickly progressed to Project Manager, and then was promoted to Vice President and Controller for a subsidiary of the Credit & Financial marketing Services group within the national retailer.

Doug is the founder and president of a private merchant bank that provides capital markets and strategic advice to assist in financing and building the value of junior natural resource and emerging growth companies. Doug has over 25 years of corporate finance, commodity and capital markets, business and corporate development experience in mining, financial services and information technology. He has held senior Executive positions with various natural resource and financial services companies and is currently a director of both publicly-traded and private companies.

During his 10-year career in investment and corporate banking, he managed client relationships, arranged debt and equity financings and provided M&A and risk management advisory services to mining and metals, oil & gas, manufacturing and financial service companies. Prior to his banking career, Doug was an account Executive selling information technology products to retail, manufacturing and commercial clients. Doug is an entrepreneur and business leader focused on acquiring and increasing the equity value of both private and public companies.

Following 15 years with global institutions and international work assignments, Sonja's energy for entrepreneurialism brings accountability, strategic direction and drive for excellence to her businesses. She has held senior management positions including General Counsel and Chief Risk Officer for a global financial institution. Previous roles include banking counsel, senior legal

counsel mergers & acquisitions and commercial transactions associate. A collaborator with a reputation for building high performing teams, Sonja leads with her strengths - she is a strategist and a relationship builder with strong business acumen. These competencies have consistently enabled her to help companies adapt to dynamic markets and to develop strategies for growth.

Entrepreneurial in her thinking and approach, Sonja brings a pragmatic approach to decision making that has routinely resulted in improved profitability, more efficient and competitive operations, and increased shareholder value. Sonja is the founder and lead consultant of a business advisory firm offering Executive coaching to emerging leaders and offers a special focus on lawyers. The firm offers workshops, strategy facilitation and other bespoke business advisory services. She is also the founder of a global brand of luxury luggage and travel accessories designed specifically for business and professional women. As a frequent business traveller, Sonja identified a gap in the market for timeless and sophisticated luggage and travel accessories for women. With a clear vision for changing the customer travel experience, she designed the collection and collaborated with an international team to launch the brand to rave reviews by globetrotting women and international media. Currently, she serves as Chairman of a Canadian subsidiary of French asset management company and is on the board of Leader Impact Group international.

Diane is President of a consulting company which focuses on entrepreneurial businesses, helping them implement growth strategies. Previously Diane was Executive Vice President, at a North American real estate investment and services company. As EVP, Diane led the human resources and strategy functions. Prior to joining the real estate investment and services company, Diane was President of the Canadian subsidiary of an international management consulting firm. In her sixteen-year consulting career with this firm, Diane worked with the senior leadership of companies across North America addressing issues of strategy, organization design and leadership effectiveness.

Earlier in her career Diane worked in financial services, consulting engineering and the oil industry.

Riz is a management consultant with credit, risk, and capital expertise and a part-time field examiner with federal bank regulator, concurrently pursuing a part-time doctoral business program with research on family business valuation. He is an accomplished banking and corporate finance Executive and has worked in London, New York, and Toronto with financial institutions such as RBC, GE Capital, Royal Trust, and AM Best. He has broad depth across the financing deal cycle from transaction sourcing, underwriting and structuring, transaction review and approval, to restructuring and workouts. He brings extensive experience working with regulators, internal and external auditors, rating agencies, and consultants. His work has

included valuable exposure to complex financings including asset-backed securitization (term and conduit), off-balance sheet debt structures, special purpose entity insurance ratings, and structured, reinsurance, transactions.

Riz has an MBA from Ivey Business School, an M.Phil from Cambridge University, and a BA Hons from Sussex University. His doctoral program is at Henley Business School and he has been a guest speaker at graduate business school classes. He has strong team leadership, people management, and coaching, mentoring, and guiding capabilities and a wide international work, study, and travel background.

Rishikesh is a life sciences professional with a business acumen. Following a PhD in genetic engineering and postdoctoral training from the Harvard Medical School, Rishikesh was involved with pharmaceutical drug discovery. He was responsible for leading teams that carried out preclinical drug discovery in the field of Alzheimer's disease and hemoglobin disorders. He was also involved in the development of a biomedical device and has experience in the nutraceutical space, driving product development from conceptual stages to regulatory approval. His expertise extends to the field of environmental toxicology – as a subject matter expert he has published peer-reviewed technical articles relating to the effect(s) of environmental toxins on human health and as a scientific expert, has provided consultation to industry in the realm of liability management. Rishikesh's technical skills are complemented by a business degree from the Haskayne School of Business with a focus on strategy and operations. His skills include market research, competitive intelligence, gap-analysis, marketing, and product strategy. An entrepreneur at heart, Rishikesh has experience providing technical and strategic consulting to SMEs.

Sam is a seasoned Executive/investor/board member, accomplished in the areas of capital markets, financial management, business operations and the management of intellectual property assets, and currently supplies board of director, financing & M&A services.

He has been on the board of directors of over 15 private and public companies, which ranged in size from pre-revenue to over \$250 million in sales. Board activities have included leading several financings, restructurings and M&A processes, both positive and adverse clinical trials and software development events, IPO completions, major capital projects, changes in management, proxy battles and litigation processes. As well, he has chaired or acted on compensation, audit, governance and business strategy committees.

He has considerable experience with capital markets and transactions, garnered through positions as a venture capital/private equity investor, as a corporate development practitioner for multinational companies, as an operator, and through his own investment banking and

management firm. Recent assignments have included various financing and M&A projects completed either as an advisor or as a management Executive.

Prior to that, he established two start-up businesses and ran one of them, and has also held management positions in marketing, manufacturing, and product development in Canada and the UK.

Joe has a successful track-record of bringing innovative products to market. He is a technology Executive with over 20 years' experience in product design/management in the telecommunications, 3D software, financial risk management and commercial real estate tech sectors. Joe is the recipient of two US patents in two distinct market sectors. He is entrepreneurial in his approach and a strategic thinker who understands how to craft a vision, get people engaged and execute with extreme focus to deliver products that drive market share to increase sales and profits. Joe deeply understands SaaS platforms and as CEO he recently turned around an underperforming SaaS business from years of losses to \$300k in net profit. Joe has a diverse background that can be leveraged to accelerate start-up growth and develop new products that will generate additional revenue streams for small/medium business and larger organizations.

Richard was a Partner in Deloitte's consulting practice in Canada for 29 years. He started his career with Deloitte in London and spent two years in Sydney, Australia before moving to Toronto in 1993. He served as Deloitte's Industry Managing Partner for the Technology, Media & Telecom practice in Canada from January 2010 to November 2013.

While at Deloitte, Richard worked with his clients' senior leadership teams to facilitate the development of their business, customer and product strategies and to plan the implementation of transformational change. He is an experienced leader of high-performing, multi-disciplinary teams and is acknowledged as effective coach for high potential talent.

Aker leaving Deloitte, Richard worked with Aequitas innovations on a project to develop an online platform to facilitate the capital formation process for private companies and to provide a secondary market for private securities. That project ended in June 2016.

He currently enjoys a portfolio of paid and volunteer activities including acting as a coach, an advisor to technology entrepreneurs (at the DMZ at Ryerson, an Executive in Residence at the Ted Rogers School of Management).

Dennis is a seasoned Executive, visionary business and technology leader. He has deep experience in strategy development, strategy roadmaps and planning, information technology solution definition, and solution development in various industries using a broad range of technologies, most recently in health care and digital health. He has demonstrated experience in aligning the use of information technology with corporate strategy and business needs with an eye towards the return on investment. He has worked primarily on new initiatives in both product companies, consulting to clients, and most recently disrupting the healthcare industry in Canada with digital solutions.

As CTO for Canada Health Infoway he led the business and technical aspects for the deployment of a Canada-wide Electronic Health Record (EHR) to optimize a \$4B investment over 12 years.

Dennis held Executive positions at Sapien corporation, most recently as Vice-President and Managing Director of its Canadian subsidiary. Responsible for all business unit activities including sales management, solution delivery, business operations, and people processes. He worked at a boutique management consulting firm as a Principal Consultant.

Dennis has served on four Boards, holds three patents, and has a Master of Science in Computer Science from Boston University. He has written and spoken extensively on various business and technology topics.

Jay is president of an international consulting company which focuses on global growth strategies for domestic businesses seeking broader markets. He is an innovative, results oriented leader with extensive Executive experience in the both public and private sectors equipping him with a fully rounded perspective to address the challenges of businesses. He possesses an impressive array of strategic and analytical skills, combined with an effective integrity, hard work and sound judgment which fuels an ability to deliver strategic, client-focused, pragmatic solutions for his clients.

Jay has participated on the board of directors of over 15 private and public organizations, five of which he has chaired. Because of his strong analytic skills in reviewing financial statements and budgets, his board activities have generally encompassed audit and compensation committees. In addition, he has chaired or participated in governance, nomination, and strategy committees. His extensive business background is complimented with over thirty-five years of elected political experience at all levels.

Philip is a high energy C-Level Executive who is known for delivering top line growth and improving profitability for technology and manufacturing companies. Comfortable working at the

board level but can roll-up sleeves to get the job done. He is a leader and builder of high performance management teams. Excels at strategy development and execution, driving operational excellence, corporate financing and re-energizing companies. Not intimidated to take on challenges others may find difficult.

Malcolm is a charismatic and industrious senior Executive that fuels growth, creates performance driven cultures, and positions companies as market leaders. Develops people, elicits excellence, and builds sustainable profit growth for industry leading organizations. Creates vision, establishes trust, and implements strategy that revitalizes operations to grow revenue and profitability by the millions. Secures impressive market gains and leverages relationships founded on commitment, collaboration, and integrity. Attracts investors to business, improves cash positions, and fortifies future growth opportunities. Malcolm is best known for discipline and authenticity.

Bill is a C-Level Executive with high energy and over 30 years of leadership experience in the transportation, logistics, security, consumer sectors. Bill also developed a deep understanding of regulatory affairs, building solid relationships with very senior level government personnel in Canada on a provincial/federal level and in the United States. Bill has served on the boards of, Canadian-American Border Trade Alliance, Canadian Courier Association, Wharton Executive Education, Canadian Trucking Alliance. Bill has a reputation as a corporate entrepreneur with an ability to infuse people with high levels of commitment, fresh thinking, a passion for execution and integrity is well known in both private and public sectors.

Yan is an innovative thinker with broad-based expertise in operations, finance and business development. Proven ability to quickly analyze key business drivers and develop strategies to grow the bottom-line. Entrepreneurial and driven Chief Executive, with more than 20 years' experience in numerous companies in domestic and international marketplace. High level of integrity, energetic leader with the ability to envision and create successful outcomes from complex situations. Strong entrepreneurship professional with a Master of Business Administration (MBA) focused in Accounting and Finance from University of Paris-Evry-Val d'Essonne.